

# Housing in later life: improving choice by building a better offer

9 December 2021





### Retirement Housing

Also known as sheltered housing, retirement flats or communities



Offers self-contained homes for sale, shared-ownership or rent.



Part-time warden and emergency call systems.

Typically no meals provided.

#### Typical facilities available:

- Communal lounge
- · Laundry facilities
- Gardens
- Guest room

## ARCO

#### Integrated Retirement Communities

Also known as extra care, retirement villages, housing-with-care, assisted living or independent living



Offers self-contained homes for sale, shared-ownership or rent.



24-hour onsite staff.

Optional care or domiciliary services available.

Restaurant / Cafe available for meals.



#### Care Homes

Also known as Nursing Homes, Residential Homes, Old People's Home

Communal residential living with residents occupying individual rooms, often with an en-suite bathroom.

24-hour care and support.
Meals included.

#### Typical facilities available:

- · Restaurant and Café
- Leisure Club including: gym, swimming pool, exercise class programme
- Communal lounge and/or Library
- Hairdressers
- Gardens
- Guest room
- Activity (Hobby) rooms
- Social event programme

#### Typical facilities available:

- Dining room
- Activities
- Communal lounges
- Gardens



Typically 40 - 60 homes.



Typically 60 - 250 homes.



Sizes vary considerably.



## The case for name change

#### Consumers are confused...

Only 22% of older people are confident about the meaning of the term 'Retirement Community'\*

#### ..so are the public

51% of the public associate retirement housing with an 'Old People's Home' or 'Nursing Home'\*\*

### ..and policy makers

'Which one are you?'

- Assisted Living?
- Close Care?
- Extra-Care Housing?
   Retirement Living?

<sup>\*</sup>ARCO and Later Life Ambitions, 2020. 'Coming of Age: Better housing options for older people'. Available here

<sup>\*\*</sup>Shakespeare Martineau, 2021. Retirement Housing: Marketing retirement housing as aspirational and not a sign of crisis. Available here



## So we listened for change

April 2021: ARCO conducted research into retirement living terminology

We listened to the views, aspirations and wishes of more than 1,500 older people, ARCO members and stakeholders

### They told us:

'Integrated Retirement Community is the term we would like you to use to describe what you do'



## Now it's time for change

#### **Definition**

Integrated Retirement Communities
offer older people, the opportunity to
live independently in their own home
as part of a wider community.
Lifestyle, wellbeing and care services
are available to support people's
independence and aspirations



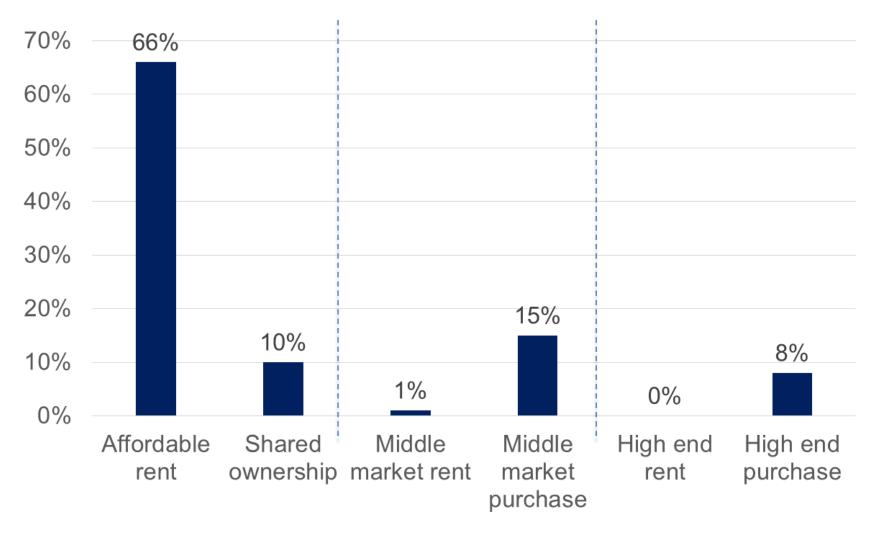


## The housing-with-care market is underdeveloped





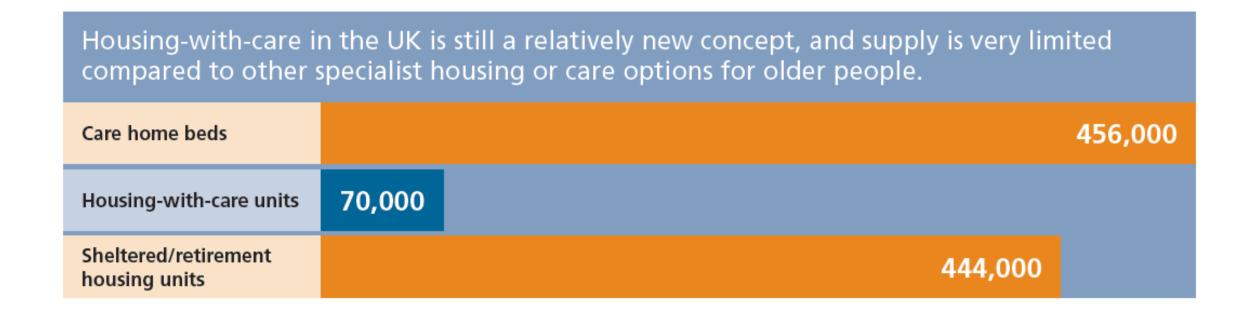
## Shape of the housing with care sector for older people







## Housing with care vs care homes and sheltered housing





## Largest home builders in NZ



## Top NZ residential builds

|    | Company                        | Projects | Value of projects | Average value<br>of projects |
|----|--------------------------------|----------|-------------------|------------------------------|
| 1  | Ryman Healthcare Ltd           | 39       | \$899m            | \$23m                        |
| 2  | Fletcher Construction          | 264      | \$867m            | \$3.2m                       |
| 3  | G J Gardner Homes              | 975      | \$839m            | \$861,000                    |
| 4  | Changda Construction           | 10       | \$744m            | \$74m                        |
| 5  | Summerset Management Group LTI | 37       | \$741m            | \$20m                        |
| 6  | Metlifecare Ltd (AKL)          | 25       | \$679m            | \$27m                        |
| 7  | Mike Greer Homes               | 389      | \$547m            | \$1.4m                       |
| 8  | Classic Builders Ltd           | 338      | \$505m            | \$1.4m                       |
| 9  | Oceania Group Ltd              | 18       | \$381m            | \$21m                        |
| 10 | CMP Construction Ltd           | 4        | \$349m            | \$87m                        |
| 11 | Universal Homes Ltd            | 111      | \$337m            | \$3m                         |
| 12 | Arvida Group                   | 14       | \$321m            | \$22.9m                      |
| 13 | Generation Homes               | 127      | \$301m            | \$2.3m                       |
| 14 | Haydn & Rollett Construction   | 8        | \$293m            | \$36.6m                      |
| 15 | Jennian Homes                  | 298      | \$276m            | \$930,000                    |

Source: Pacifecon Building Intelligence



## Aligning business models with international best practice

- Move away from housebuilder model to operational real estate
- Enables design of more aspirational facilities
- Provides cost certainty for consumers by sharing/taking on risks



## International comparisons

#### Housing-with-care: Filling the policy void

Sector-specific regulation has aided growth in other countries – in the UK, housing-with-care is non-existent in policy terms.



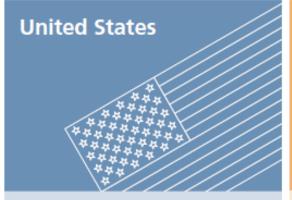
Retirement Villages Act 2003

**5.5%** of over-65s live in a Retirement Community



State-based (e.g. Retirement Villages Act New South Wales 1999)

**5%** of over-65s live in a Retirement Community



State-based (e.g. Continuing Care Retirement Communities Act in North Carolina)

**6%** of over-65s live in a Retirement Community



No sector-specific regulation in the UK

**0.6%** of over-65s live in a Retirement Community



## The Housing-with-Care Task Force

#### The Housing-with-Care Task Force: Bringing together key stakeholders

Housing-with-care straddles a range of Government departments. Growing the housing-with-care sector at this critical post-Covid-19 juncture requires a collaborative Task Force which brings together different policy areas.



Department of Health & Social Care

Care regulation and integration



Ministry of Housing, Communities & Local Government

Planning guidance and leasehold reform



Healthy ageing mission



Consumer protection

Department for Business, Energy & Industrial Strategy

Legal and regulatory reform



Cabinet Office

**Fiscal** implications



**Benefits** and funding



Department for Work & Pensions





## The Housing-with-Care Task Force

- Reducing the need for institutional care
- Keeping people healthy and out of hospital
- Freeing up homes for people of all ages

- Securing investment in the UK's social care infrastructure
- Providing high quality care services
- Tackling the loneliness epidemic by boosting social connection



- 1 Currently about 75,000 people live in Retirement Communities
- 2 In the next 30 years the number of over 75s in the UK will **DOUBLE**
- 3 Our sector's vision is to provide for 250,000 people by 2030
- 4 In achieving this our sector's turnover will be over **£70bn** until 2030 and we'll need to invest £40bn by then
- 5 This will deliver **£5.6bn** savings for the UK's health and social care systems until 2030
- 6 And release over **562,500** bedrooms into the general housing market

