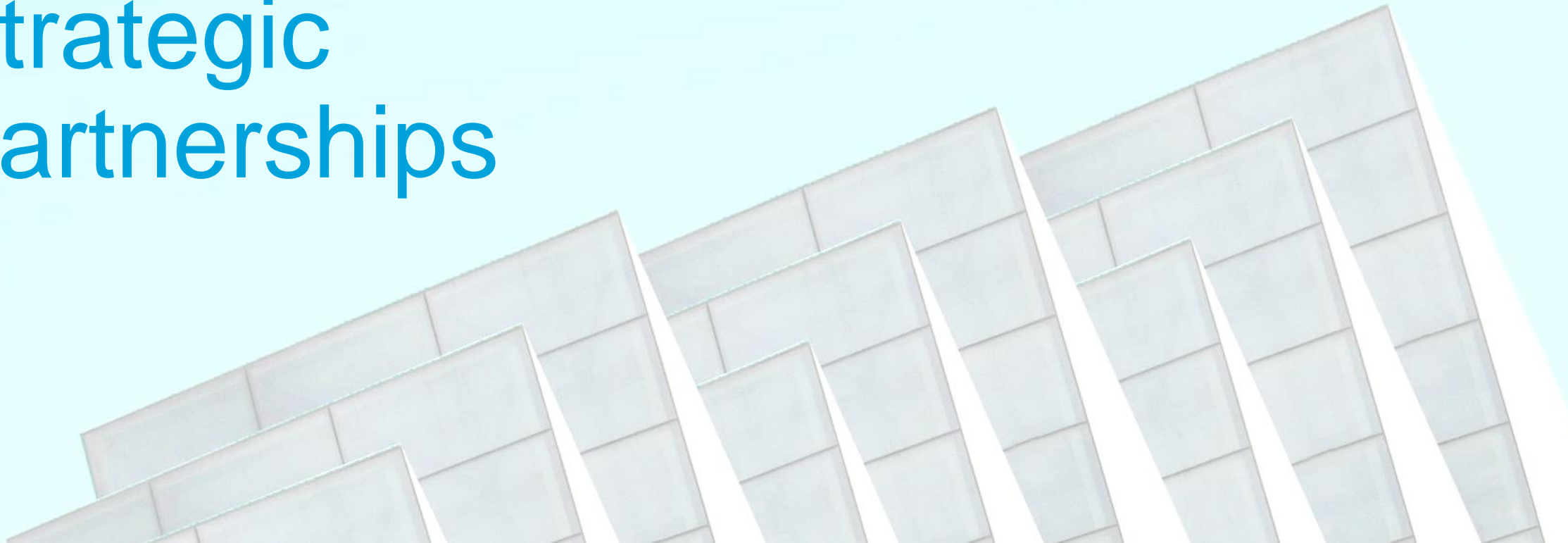




Member of the SNC-Lavalin Group

# Procurement and Strategic Partnerships



# Procurement & Strategic Partnerships

How to Engage?

Compliance

Timelines and RIBA stages

Consultants and Contractors

Benefits

Next steps



# How to Engage?

**Strategic Partnerships** Local Frameworks

Mini Competition **National Frameworks** DPS

Restricted Procurement **Direct** Open Procurement



# Compliance – Public Sector

## Publishing Procurement

### Opportunities

From 23:00 on 31st December 2020 all UK based Public Sector Procurement opportunities are regulated by the Public Contracts Regulations 2015 (PCR 2015) and must be published via the new UK e-notification service, **Find a Tender**.

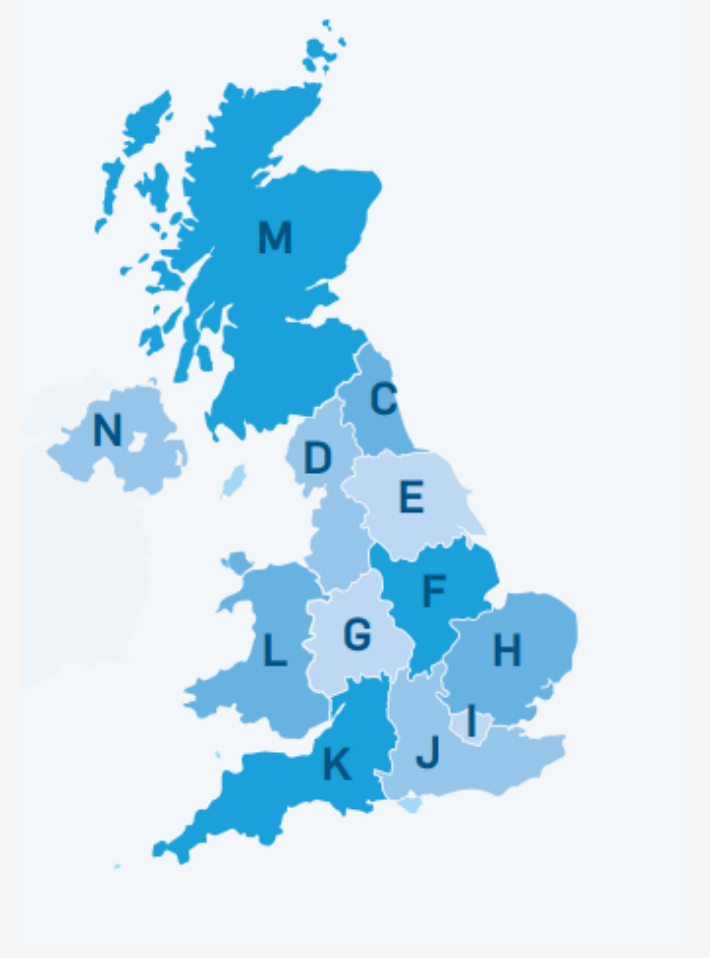
### Procurement thresholds

When a public authority is procuring goods or services over the financial threshold, it must do so under the Public Contracts Regulations 2015 in England, Wales and Northern Ireland and Public Contracts (Scotland) Regulations in Scotland.

## NUTS Codes

Nomenclature of Territorial Units for Statistics (NUTS) is a geocode introduced by Eurostat for referencing the subdivision of geographical areas to give clarity and consistency.

NUTS codes are used to define which geographical areas are included within an OJEU tender. NUTS Codes for the UK are split into the following hierarchy:



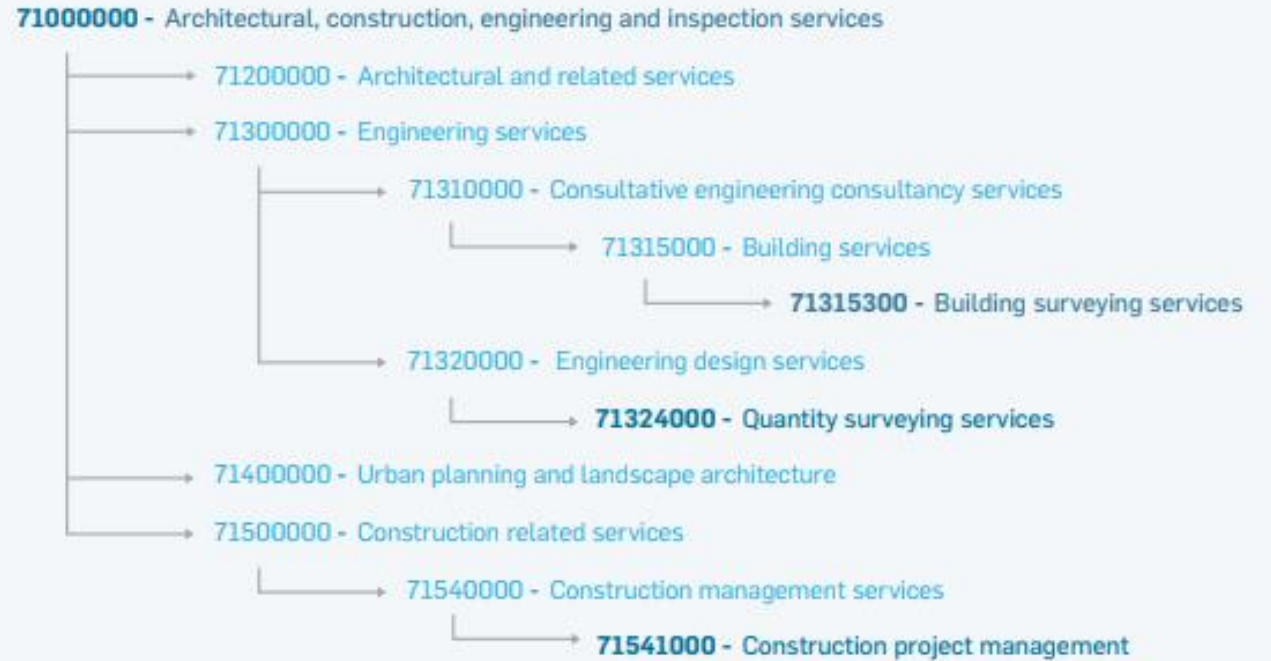
# Compliance – Public Sector

## CPV Codes

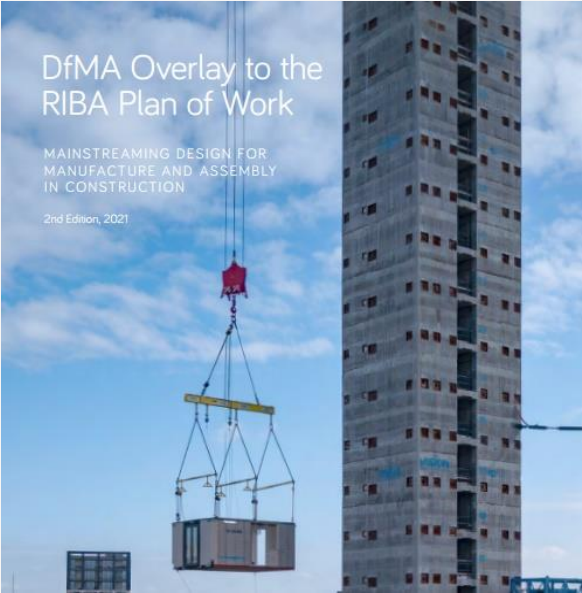
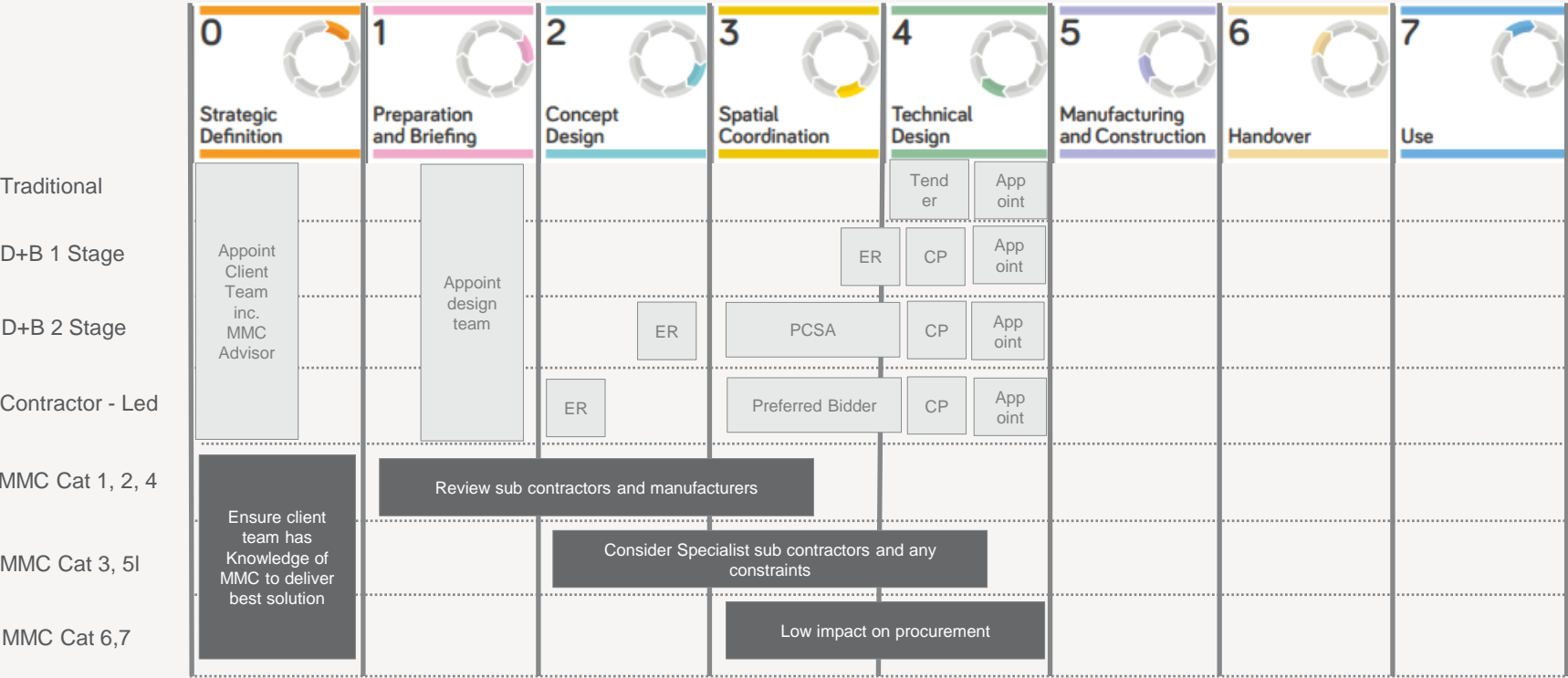
Common Procurement Vocabulary (CPV) Codes are used to explain the nature of the service required in a consistent and transparent way across the EU, no matter what the language the OJEU notice is issued in.

The system uses an 8-digit code to determine the category, service line and ultimate discipline required. This system will remain in use following the conclusion of the Transition Period.

There are thousands of such codes but the most common used to request construction related consultancy services would be as shown on the diagram.

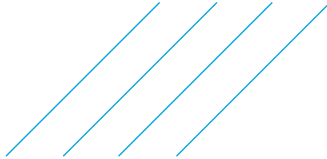


# RIBA Plan of Work



### The MMC categories

- Category 1:** 3D primary structural systems
- Category 2:** 2D primary structural systems
- Category 3:** Non-systemised primary structures
- Category 4:** Additive manufacturing
- Category 5:** Non-structural assemblies and sub-assemblies
- Category 6:** Traditional building product-led site labour reduction/productivity improvements
- Category 7:** Site process-led site labour reduction/productivity/assurance improvements

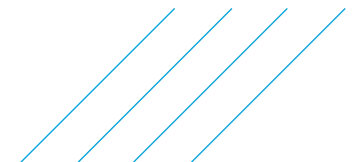


# When and how to appoint Consultants and Contractors?

**Blue** – Earliest to latest to appoint  
**Green** – Length of appointment  
**Pink** – Planning application  
**Yellow** – Design freeze

MMC procurement

	RIBA Stage	0	1	2	3	4	5	6	7
1	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								
2	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								
3	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								
4	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								
5	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								
6	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								
7	MMC adviser								
	Architect								
	Engineers								
	Contractor								
	Manufacturer								



# Procurement - Consultants

## PAGABO

Professional Services Framework  
Lot 1 – complete Service Solution



**19 Lots**



Expiry  
**April 2021**



Appointment  
**Further competition with possibility of direct award**



Construction Professional Services

Lot 1 & 2 – Multi Disciplinary Services / Project Management



Coverage  
**National**



Appointment  
**Further competition with possibility of direct award**



Construction Consultancy Services

Lot 2, 4, 6 & 7 – PM, QS, PD & BS



Expiry  
**April 30/03/2022**



Coverage  
**National**

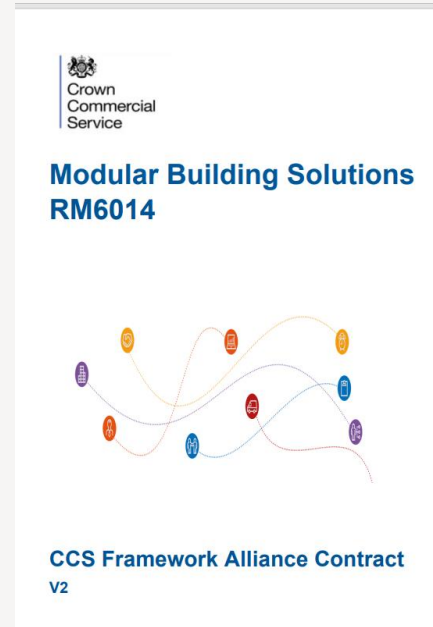


Appointment  
**Further competition with possibility of direct award**





# Procurement - Contractors



## Modular Buildings

- Lot 2 – Modular construction with a value of up to £750k
- Lot 3 – Modular construction with a value between £750 - £3m
- Lots 4 – Modular construction with work £3m and over



# Strategic Partnerships

The UK's current housing shortage affects all ages. There is currently a shortfall of some 500,000 bed spaces for integrated retirement communities in the UK, and key to tackling this situation is to build places that the ageing population will want to move in to – so they feel like they're gaining, rather than losing, something special.

Building strategic relationships with consultant and contractors, who know and understand the sector and can assist in driving the sector forward to achieving these aims.



# Benefits - Key Performance Indicators

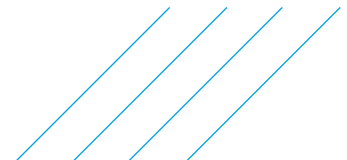
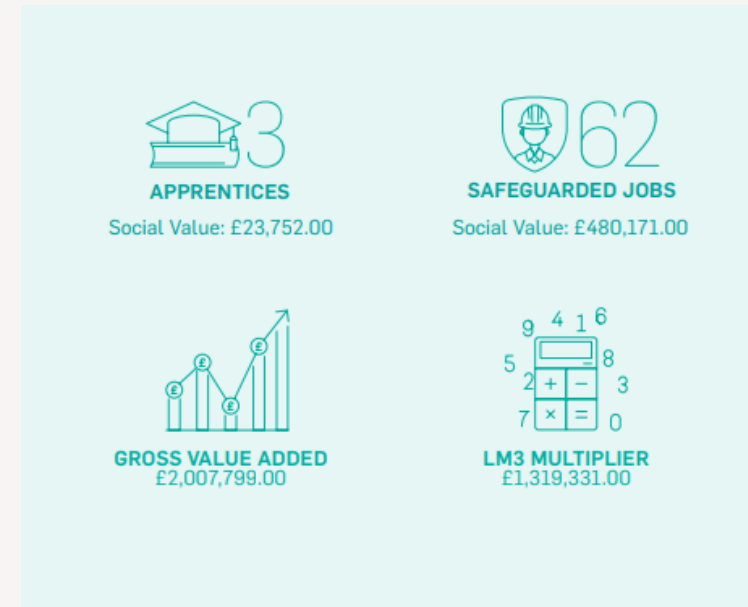
## Key Performance Indicators



## Customer Satisfaction



## Social Value



# Benefits - Social Value

## Social Value in the Built Environment (RIBA Stages)

Through our partnership with Social Profit Calculator, Faithful+Gould have developed a RIBA stages Social Value Framework which will support our clients with embedding social value within every Built Environment project to maximise social,

environmental and economic benefits for communities in which we live and work. We will use the framework to set realistic social value targets that are tailored to each specific project as not all projects will be able to embed social value from stage 0.



# Next Steps

Sector Focus

MMC Knowledge and guidance

Strategic Partnerships

Happi Hour

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