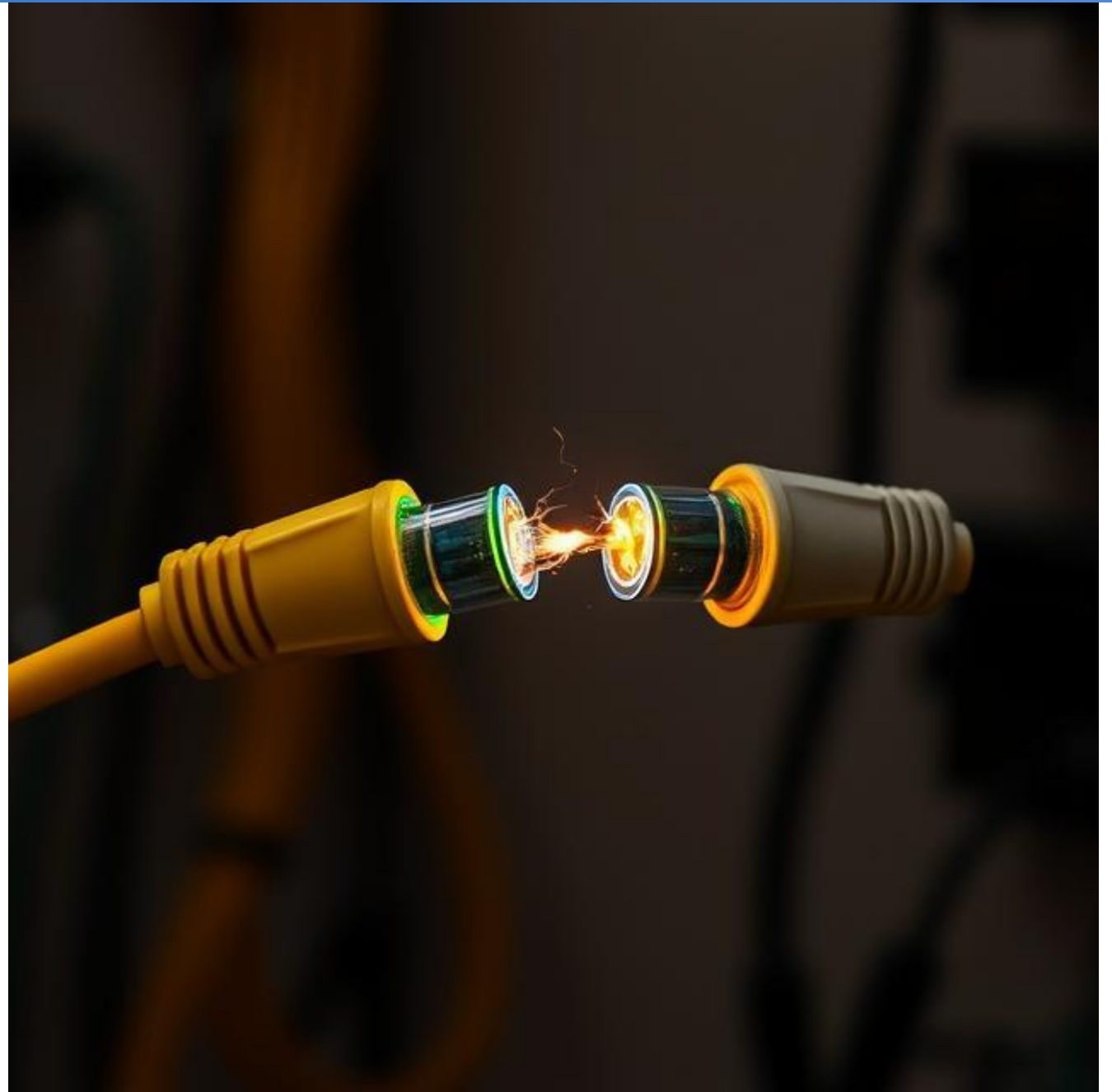


Analogue to Digital Solutions

Garrick Field &

Ruth Harris

Senior Business Development
Managers



Who are we?

Garrick Field – Senior Business Development Manager for Legrand Care's Grouped Living solutions

Ruth Harris – Senior Business Development Manager for Legrand Care's Grouped Living solutions

- Working in a team on professionals with outstanding knowledge of Grouped Living and Wireless Nurse Call solutions
- G > 15 years experience in Grouped Living solutions
- R > 20 years experience in Grouped Living solutions
- > 35 years experience between us

Who are Legrand Care

Legrand Care is a brand specialized in the innovative development of connected solutions for the social healthcare sector.

Legrand Care is born from the integration of the brands that make up the Assisted Living & Healthcare (AL&HC) business unit of Legrand; **Intervox**, **Tynetec**, **Jonetec**, **Aidcall** and **NEAT**. More than 40 years knowledge and experience of the members of this division join together to create a common strategic union.



Advent XT Digital Communicator



BS8521-2 Fully Compliant

For those customers with existing legacy systems, we offer the Advent XT Digital Communicator that allows our Advent XT system to communicate using the BS8521-2 protocol. Before the systems are upgraded to Advent XT2 or Infinity, this product buys time to allow digital communication before a full system upgrade.

- A digital upgrade to an existing Advent XT grouped living system, designed to allow a seamless, easy installation
- Low-cost solution
- Quick and easy installation
- No requirement to complete full system upgrade or replacement
- Allows digital communication to any ARC platform using the open, British protocol
- Hybrid Technology



Advent XT2 Grouped Living Solution



BS8521-2 Fully Compliant

The Advent XT2 is a grouped living alarm and communication system that consists of a resident intercom that links directly to an onsite scheme manager's handset or to an offsite alarm receiving centre (ARC). Designed to support people to live independently in a specialised grouped living environment.

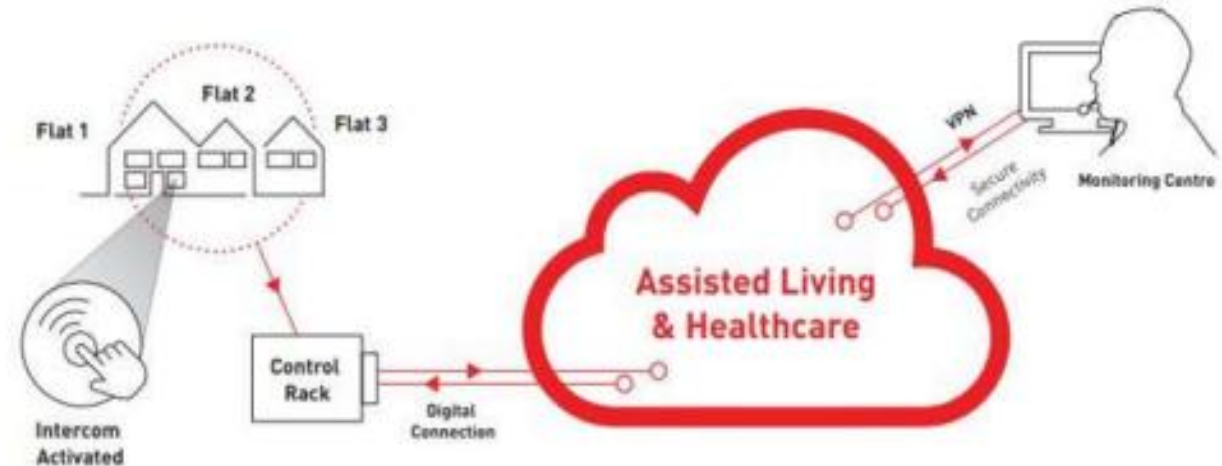
- A digital grouped living system, designed to support people to live independently in a specialised grouped living environment.
- Able to use existing cable infrastructure
- Interoperable with any ARC platform
- Enhanced aesthetics, choice of RU colour
- Speed of connection
- Multiple speech paths
- +24hr battery
- Standards driven & fully compliant



XT2 Functions & Features

Resident centred functionality:

- Personalised volume levels
- Flexible call routing by flat and device type
- I'm OK – daily check
- Message facility
- Bi-directional telecare peripherals
- Interface options in on-board Bluetooth (BLE)
- Progressive privacy door entry
- Future state cloud capabilities
- Remote management
- Remote diagnostics



Reach IP 4G

Digital starts with the ARC:

- Using open, ratified IP protocols
- Conformance and compatibility
- Interoperability
- Faster connection
- Faster call delivery times
- Data flow
- Always online



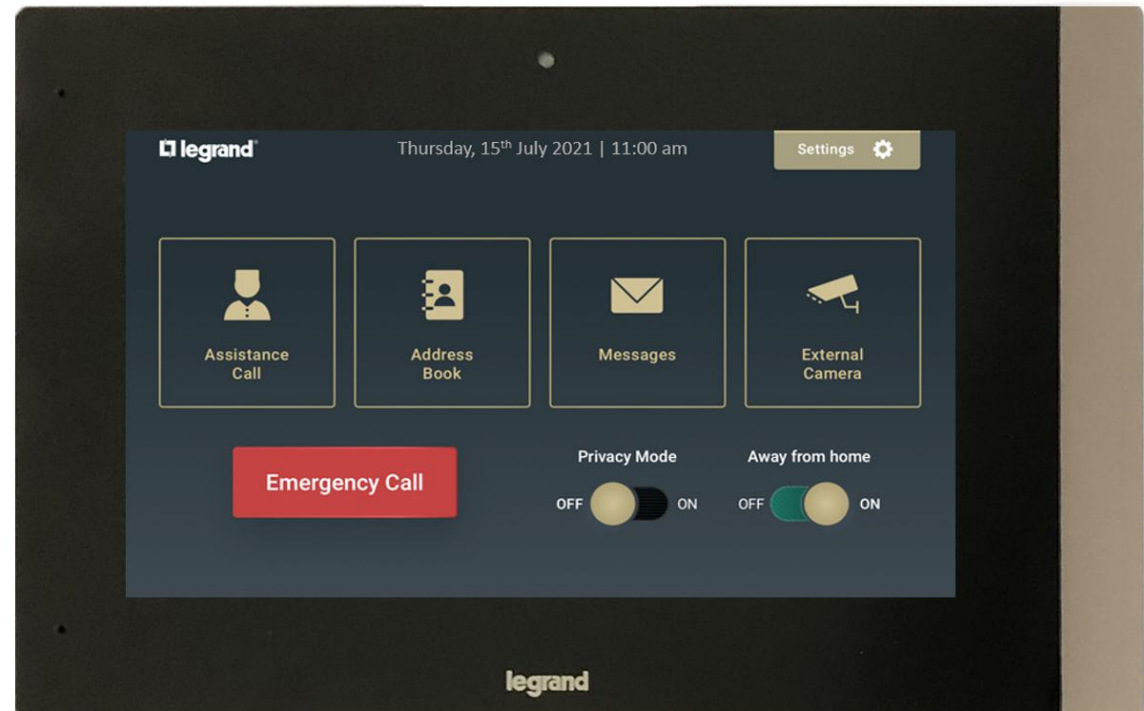
Infinity Grouped Living Solution



BS8521-2 Fully Compliant

Infinity is the next generation digital grouped living alarm and communication system that is fully digital, allows combined video door entry, app integration and consists of a touch screen video unit that links directly to an onsite scheme manager's handset or to an offsite alarm receiving centre (ARC). Truly future proofed and standards driven.

- A fully digital grouped living system
- Integrated video door entry
- Integrated app configuration
- Customisable visual display
- Internal messaging
- Flat to flat calling – video and audio
- External messaging
- All Legrand product
- Interoperable with any ARC platform
- Bi-directional telecare peripherals



Legrand Care Project Delivery

- Legrand Care Total Managed Solution
- Network of approved installers
- All installations managed to BS8604-1 – The design, installation and maintenance of social alarm systems
- Experts in the Design, specification, technical drawings services
- Commissioning and training
- Conversant in CDM 2015
- 247/ 365 warranty, support & maintenance
- In house technical support
- Covid RAMs & PPE provision



Sector Challenges

- Only 454 days until the **cut off end date** set by OFCOM
- BT are removing analogue lines **earlier in Wales**
- PDPL lines aren't a permanent solution – “sticking plaster”
- Lots of proprietary offers with “lock ins”
- Digital is complex – additional stakeholders
- Over 3,500 sites in Wales that need upgrading before Jan 2027
- Budgeting difficult
- Procrastination is the thief of time, and success
- Need to move now, waiting is now causing significant risks

