SCAPE PROCUREMENT AS AN INNOVATIVE PROCUREMENT ROUTE

ASSET MANAGEMENT, SURVEYING AND DESIGN SERVICES FRAMEWORK
1. Scape is a local authority controlled company, operating on a national scale. They bridge the gap combining the expertise of the public sector with the efficiency of the private sector.

2. Scape offers a collaborative, sustainable and managed approach within the public sector. Through a series of frameworks, defined by their partners, they add certainty to clients’ estates, be it new build, refurbishment or maintenance.
WHERE SCAPE FRAMEWORKS ARE USED

NORTH TO SOUTH...EAST TO WEST
ACROSS GREAT BRITAIN WITH OUR PARTNERS
Scape have a range of national frameworks available to all public sector clients. The frameworks available are:

- Controlled Robust Processes, Scape First & Foremost
- Asset Management, Surveying and Design Services
- Construction Major Works £2M and Above
- Construction Minor Works £25K - £2M
- Project Management and Quantity Surveying Services
- Monthly Regional Scape Meetings
- Collaborative Working Approach, Full Transparency & Sharing of Information
- Clear Lines of Communication, Single Point of Contact & Control
<table>
<thead>
<tr>
<th>BENEFITS OF USING SCAPE</th>
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<tbody>
<tr>
<td><strong>SAFE</strong></td>
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<tr>
<td>FULLY OJEU COMPLIANT</td>
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<tr>
<td>MANAGED BY PUBLIC</td>
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<tr>
<td>SECTOR ORGANISATION</td>
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<tr>
<td>NO CHALLENGES EVER</td>
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<tr>
<td>ROBUST PROCESSES</td>
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<td>THAT DELIVER VALUE</td>
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<tr>
<td>NATIONALLY MANAGED</td>
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<td>DELIVERED LOCALLY</td>
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<tr>
<td><strong>CERTAIN</strong></td>
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<tr>
<td>NO FAITHFUL+GOULD PROJECT LATE - EVER! 100% ON TIME</td>
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<td>NO PROJECT OVERSPENT -</td>
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<td>EVER! 100% TO BUDGET</td>
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<tr>
<td>INDIVIDUAL EMPLOYMENT SKILLS</td>
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<tr>
<td>PLAN FOR EACH PROJECT</td>
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<tr>
<td>NATIONAL AGREEMENTS</td>
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<tr>
<td>AND TARGETS TRANSFERRED</td>
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<tr>
<td>TO LOCAL PROJECT</td>
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<tr>
<td><strong>SIMPLE</strong></td>
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<tr>
<td>SIGN THE ACCESS AGREEMENT (£0) AND YOU ARE GOOD TO GO</td>
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<tr>
<td>INDIVIDUAL DELIVERY AGREEMENT FOR SINGLE OR MULTITUDE OF PROJECTS – YOUR CHOICE</td>
</tr>
<tr>
<td>TENDERED RATES FOR £100M</td>
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<td>OF FEES APPLIED TO YOUR</td>
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<td>PROJECT DELIVERING SUPERB</td>
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<td>VALUE FOR MONEY</td>
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AMS+DS FRAMEWORK - KEY FACTS

- OJEU VALUE £50 – 100M
- COMMENCING 1ST OCTOBER 2012 – 4 YEAR FRAMEWORK EXPIRES 2016
- ASSET MANAGEMENT, SURVEYING & DESIGN SERVICES

KEY MESSAGES
- NATIONAL RESOURCE DELIVERED LOCALLY
- STRONG SUPPLY CHAIN – INCLUDING SME’S
- DISCIPLINE / SECTOR / REGIONAL LEADS
- PUBLIC SECTOR EXPERIENCE
- UNIQUE OPPORTUNITY – UNIQUE FRAMEWORK
AMS+DS - OUR CORE SERVICES

**BUILDING SURVEYING**
- Feasibility Studies
- Design, Specification and Project Administration
- Party Wall Advice and Boundary Surveys
- CLASP, Social Tenant
- Subsidence Surveys & Defects of Cables
- Personnel, tenders, project marketing and delivery
- The principles and procedures of asbestos management
- Landlord and tenant issues including licences to alter
- Acquisition Surveys

**CARBON MANAGEMENT**
- CRC Advice
- EPC / DECCs
- Energy Surveys / Thermal Modelling
- Renewable & low carbon technology advice
- Operational and embodied carbon footprinting
- Energy Metering, data collection, analysis, and benchmarking
- Climate change levy agreements
- BREEAM / LEED
- BS EN 16001: Energy management systems

**ASSET MANAGEMENT**
- Strategy and Planning - Business Focussed
- Master Planning - Performance Reviews
- Estates - Asset Management Plans
- Knowledge Management - CAFM
- Strategic FM - Lean Solutions
- Agile Working - Rightsizing
- Workplace Assessments
- Investment Profiling
- Whole Life Value

**WHOLE SERVICE DELIVERY**
- Strategic Management Agent Role
- Funding and Grant Bidding
- BIM Advice
- Property Team Management

**HEALTH & SAFETY**
- Compliance Surveys and Advice
- O&M - Co-ordination
- Site Audits
- Health & Safety
- Contractor Competence Assessments

**DESIGN SERVICES**
- Feasibility Studies & Masterplanning
- Architectural Design
- Mechanical & Electrical Engineering Design
- Structural Design & Inspections
- Environmental and Ecology Advice
- Ground Investigations and Site Inspections
AMS+DS - OUR SUPPLY CHAIN
TIER 1

- Aedas
- Cundall
- Parsons Brinckerhoff
- Jones Lang LaSalle
- Corstorphine + Wright
- Hoare Lea
- Atkins
- Lambert Smith Hampton
- Glenn Howells Architects
- Pick Everard
- Watts
- Sheppard Robson
- CIPFA
- Strategem

1,200 BUILDING SURVEYORS
200 ASSET MANAGERS
2,500 DESIGNERS
AMS+DS - OUR SUPPLY CHAIN
TIER 2

IBI Nightingale  hunters  irt surveys

Gilling Dod Architects  activeplan  Micad

TIER 2 SUPPLY CHAIN...
MEETING THE SME AGENDA
196 TIER 2 SUPPLIERS APPROVED AS TIER 2 SUB-CONSULTANTS

- 109 CENTRAL
- 36 LONDON & SOUTH EAST
- 20 NORTH
- 31 SOUTH WEST
**KEY PERFORMANCE INDICATORS**

**Current Status**

- **223** COMMISSIONS WON
- **52 COMMISSIONS COMPLETED**
- **30 NON PROJECTS**
- **22 PROJECTS**
- **56 COMMISSIONS YET TO START**

**Highlights**

- 26 CUSTOMER SATISFACTION SURVEYS RETURNED
- 86% QUALITY OF SERVICE
- 86% CLIENT SATISFACTION
- 81% TIMELY DELIVERY
- 82% HEALTH & SAFETY AWARENESS

**Health & Safety Awareness**

- **103.6** ACCIDENT INCIDENCE RATE (AIR)
  \[\text{AIR} = \frac{\text{Number of Accidents}}{100,000 \ \text{Employees}}\]
- **0.06** ACCIDENT FREQUENCY RATE (AFR)
  \[\text{AFR} = \frac{\text{Number of Accidents}}{100,000 \ \text{Hours Worked}}\]
- **FAITHFUL+GOULD HEALTH & SAFETY DATA 2012/2013**

**Non Project KPIs**

26 outstanding

**Project KPIs**

Recently completed 22 outstanding 1 project KPI returned
Camden HOPS
The development comprises the design and construction of a 60 bed care home and 35 extra care apartments at Maitland Park and a 60 bed care home at Wellesley Road, Camden.

East Lodge Park Care Home
A new 72 bed care home

Yeadon Care Home
A new 45 apartment Extra Care development (we are acting as Care Consultants only)
CASE STUDIES

**Church Crookham**
The construction of a new 72 apartment, three/four storey Extra Care development for sale complete with communal facilities, landlord’s areas, car parking and gardens.

**Sidcup**
The construction of a new 60Nr bedroom care home and 47Nr assisted living apartments together with all communal facilities, landlord’s areas and all site works, including the construction of sewers, external lighting paths and paved areas, roads, landscaping, drainage and services and all associated other site works.

**Pembroke Court**
The construction of a new 4 storey 72 bed care home complete with communal facilities, landlord’s areas, car parking, landscaped gardens and all other associated site work.

**Duneevan**
The construction of a new 65 apartment, three/four storey Extra Care development for sale complete with communal facilities, landlord’s areas, car parking and gardens.

**Princes Risborough**
A new 67 apartment Extra Care building.
THANK YOU