

SCAPE PROCURE AS AN INNOVATIVE PROCUREMENT ROUTE



ASSET MANAGEMENT, SURVEYING AND
DESIGN SERVICES FRAMEWORK

WHO IS SCAPE?



1 Scape is a local authority controlled company, operating on a national scale. ”

They bridge the gap combining the expertise of the public sector with the efficiency of the private sector.

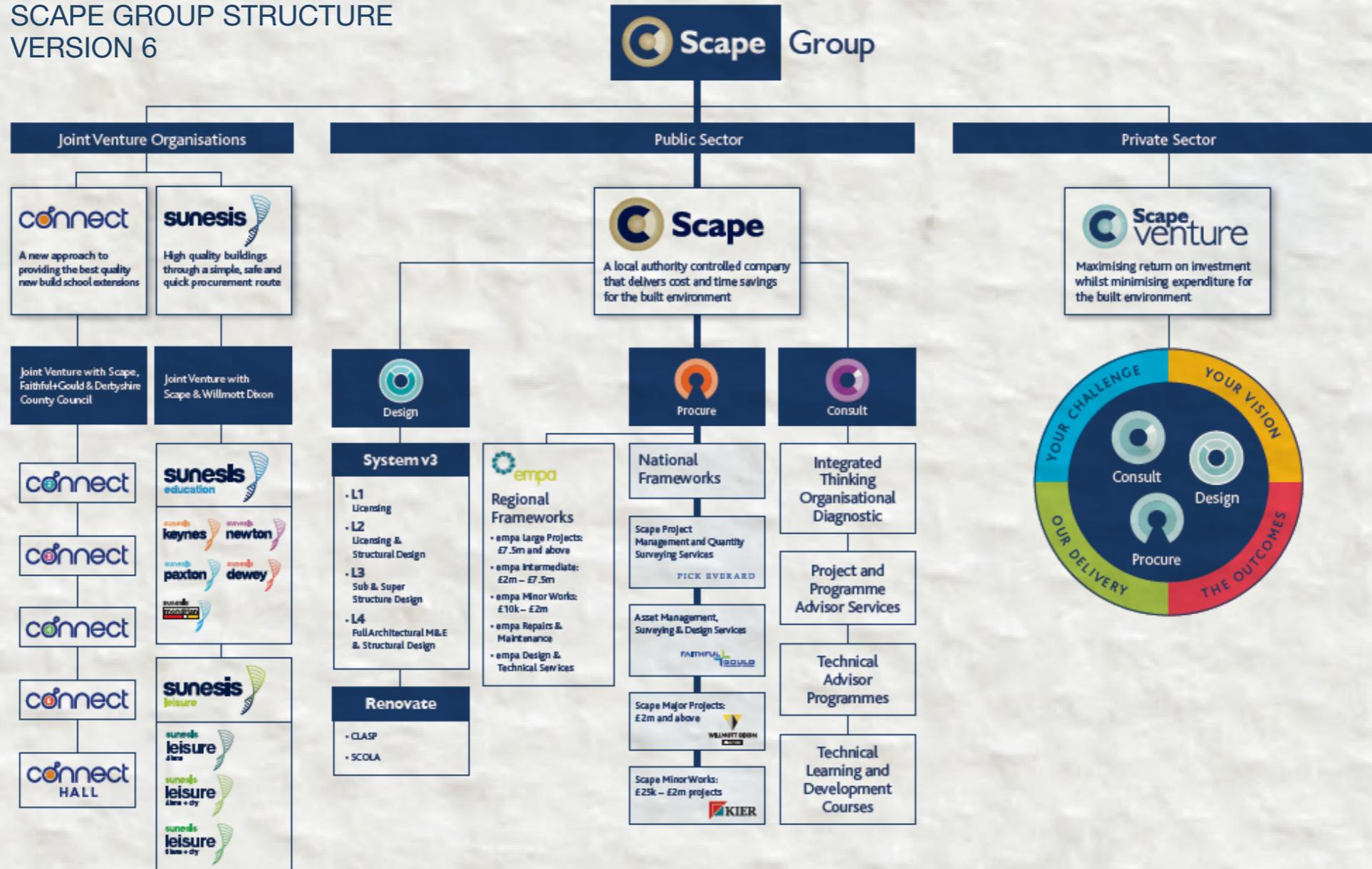
2 Scape offers a collaborative, sustainable and managed approach within the public sector. ”

Through a series of frameworks, defined by their partners, they add certainty to clients' estates, be it new build, refurbishment or maintenance.

ORGANISATIONAL STRUCTURE



SCAPE GROUP STRUCTURE
VERSION 6



WHERE SCAPE FRAMEWORKS ARE USED



NORTH TO SOUTH...EAST TO WEST
ACROSS GREAT BRITAIN WITH OUR PARTNERS



Scape delivers unprecedented certainty and cost-efficiency to your construction projects and programmes.

As a Local Authority controlled company, Scape has the experience, agility and strategic insight to respond to your requirements and deliver the services you need, in the way that you want them.



You can be certain with Scape



SCAPE AND ITS NATIONAL PARTNERS



Scape have a range of national frameworks available to all public sector clients.

The frameworks available are:



BENEFITS OF USING SCAPE



SAFE



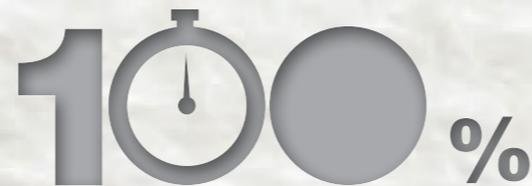
**FULLY OJEU COMPLIANT
MANAGED BY PUBLIC
SECTOR ORGANISATION**

NO CHALLENGES EVER

**ROBUST PROCESSES
THAT DELIVER VALUE**

**NATIONALLY MANAGED
DELIVERED LOCALLY**

CERTAIN



**NO FAITHFUL+GOULD PROJECT
LATE - EVER! 100% ON TIME**

**NO PROJECT OVERSPENT -
EVER! 100% TO BUDGET**

**INDIVIDUAL EMPLOYMENT SKILLS
PLAN FOR EACH PROJECT**

**NATIONAL AGREEMENTS
AND TARGETS TRANSFERRED
TO LOCAL PROJECT**

SIMPLE



**SIGN THE ACCESS
AGREEMENT (£0) AND YOU
ARE GOOD TO GO**

**INDIVIDUAL DELIVERY
AGREEMENT FOR SINGLE OR
MULTITUDE OF PROJECTS -
YOUR CHOICE**

**TENDERED RATES FOR £100M
OF FEES APPLIED TO YOUR
PROJECT DELIVERING SUPERB
VALUE FOR MONEY**

AMS+DS FRAMEWORK - KEY FACTS

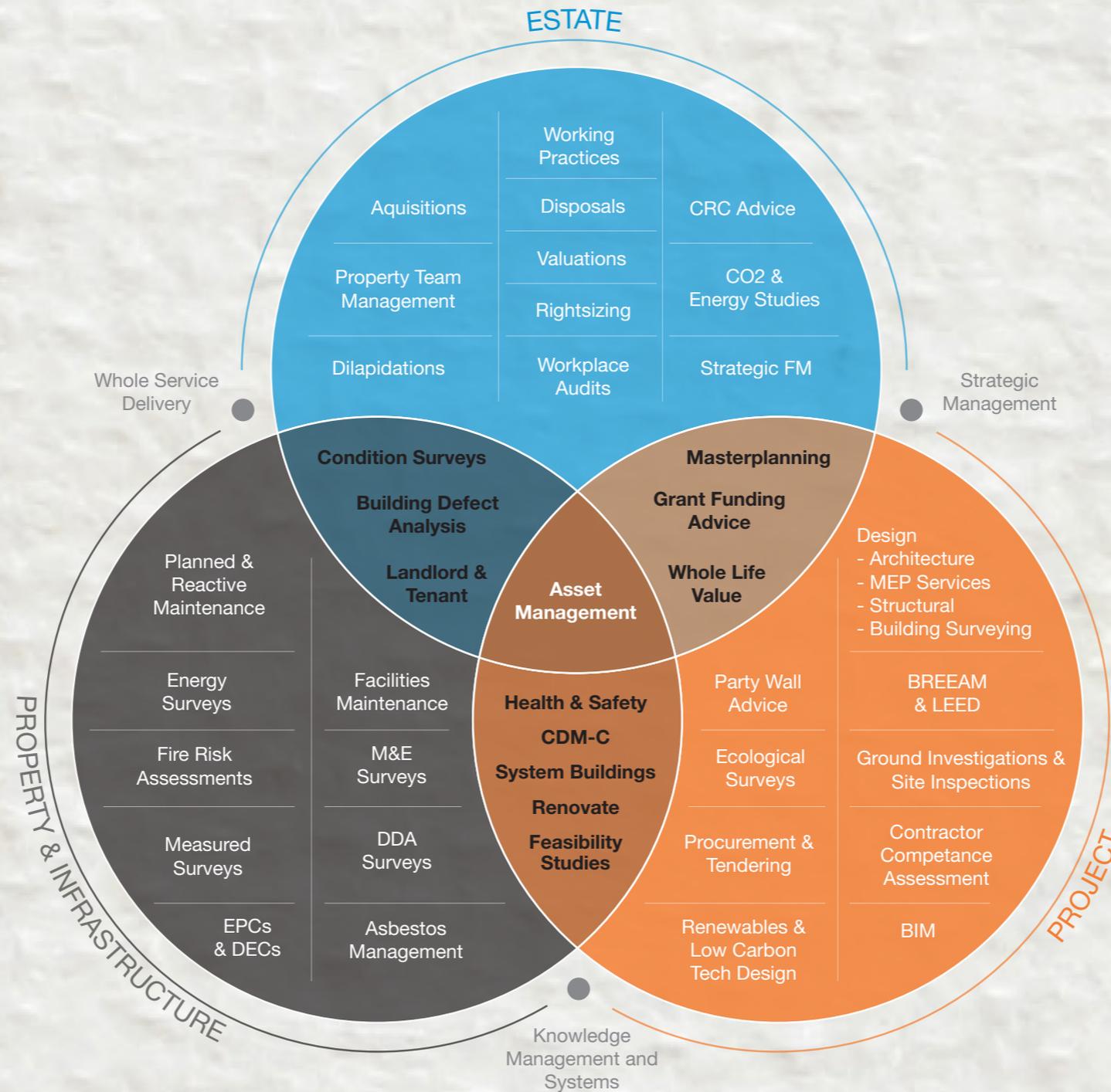


- **OJEU VALUE £50 – 100M**
- **COMMENCING 1ST OCTOBER 2012 – 4 YEAR FRAMEWORK EXPIRES 2016**
- **ASSET MANAGEMENT, SURVEYING & DESIGN SERVICES**

KEY MESSAGES

NATIONAL RESOURCE DELIVERED LOCALLY
STRONG SUPPLY CHAIN – INCLUDING SME'S
DISCIPLINE / SECTOR / REGIONAL LEADS
PUBLIC SECTOR EXPERIENCE
UNIQUE OPPORTUNITY – UNIQUE FRAMEWORK

AMS+DS FRAMEWORK



AMS+DS - OUR CORE SERVICES



BUILDING SURVEYING

- Feasibility Studies
- Design, Specification, and Project Administration
- Party Wall Advice and Boundary Surveys
- CLASP Serial Tender
- Dilapidation Surveys & Defence of Claims
- Procurement, tendering, project marketing and delivery
- The principles and procedures of asbestos management
- Landlord and tenant issues including licences to alter
- Acquisition Surveys
- Planned, Measured Term and reactive maintenance
- Life Cycle Costing
- Condition Surveys
- Health & Safety Risk Assessments & CDM Services
- Asset Management Surveys
- Measured Surveys
- Building & Defect Surveys
- Fire Risk Assessments
- DDA Surveys
- M&E Inspection surveys and reports
- Energy Surveys & Improvements

CARBON MANAGEMENT

- CRC Advice
- EPC / DEC's
- Energy Surveys / Thermal Modelling
- Renewable & low carbon technology advice
- Operational and embodied carbon footprinting
- Energy Metering, data collection, analysis, and benchmarking
- Climate change levy agreements
- BREEAM / LEED
- BS EN 16001: Energy management systems

ASSET MANAGEMENT

- Strategy and Planning - Business Focussed
- Master Planning - Performance Reviews
- Estates - Asset Management Plans
- Knowledge Management - CAFM
- Strategic FM - Lean Solutions
- Agile Working - Rightsizing
- Workplace Assessments
- Investment Profiling
- Whole Life Value

WHOLE SERVICE DELIVERY

- Strategic Management Agent Role
- Funding and Grant Bidding
- BIM Advice
- Property Team Management

HEALTH & SAFETY

- Compliance Surveys and Advice
- CDM - Co-ordination
- Site Audits
- Health & Safety
- Contractor Competence Assessments

DESIGN SERVICES

- Feasibility Studies & Masterplanning
- Architectural Design
- Mechanical & Electrical Engineering Design
- Structural Design & Inspections
- Environmental and Ecology Advice
- Ground Investigations and Site Inspections

AMS+DS - OUR SUPPLY CHAIN

TIER 1



Aedas

CUNDALL

**PARSONS
BRINCKERHOFF**

 **JONES LANG
LASALLE**

**CORSTORPHINE
+ WRIGHT**

**HOARE
LEA**

ATKINS

**Lambert
Smith
Hampton**

GLENN HOWELLS ARCHITECTS


strategic leisure

PICK EVERARD

Watts

SHEPPARD ROBSON

CIPFA


Stratagem

1,200
BUILDING
SURVEYORS

200
ASSET
MANAGERS

2,500
DESIGNERS

AMS+DS - OUR SUPPLY CHAIN

TIER 2



IBI Nightingale

hunters



TIER 2 SUPPLY CHAIN...
MEETING THE SME AGENDA

KEY PERFORMANCE INDICATORS



Current Status



223
COMMISSIONS WON



52 COMMISSIONS COMPLETED
30 NON PROJECTS
22 PROJECTS



56 COMMISSIONS YET TO START

Highlights

26

CUSTOMER SATISFACTION SURVEYS RETURNED

86%

QUALITY OF SERVICE

86%

CLIENT SATISFACTION

81%

TIMELY DELIVERY

82%

HEALTH & SAFETY AWARENESS

Health & Safety Awareness

103.6

ACCIDENT INCIDENCE RATE (AIR)

AIR = NUMBER OF ACCIDENTS PER 100,000 EMPLOYEES

0.06

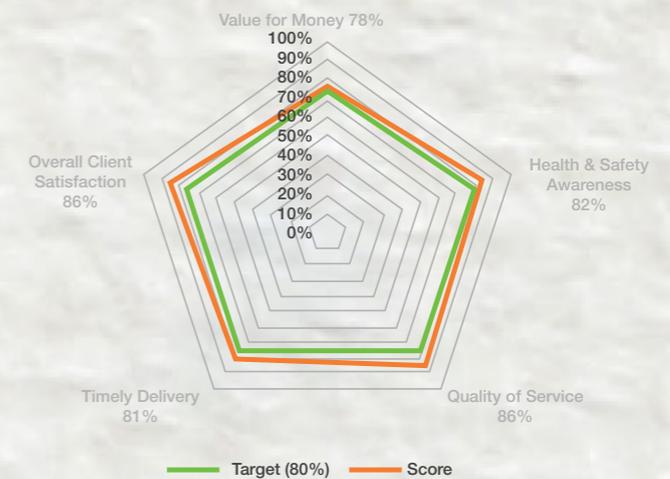
ACCIDENT FREQUENCY RATE (AFR)

AFR = NUMBER OF ACCIDENTS PER 100,000 HOURS WORKED

FAITHFUL+GOULD HEALTH & SAFETY DATA 2012/2013

Non Project KPIs

26 outstanding



Project KPIs

Recently completed
22 outstanding
1 project KPI returned



CASE STUDIES



Camden HOPS

The development comprises the design and construction of a 60 bed care home and 35 extra care apartments at Maitland Park and a 60 bed care home at Wellesley Road, Camden.



East Lodge Park Care Home

A new 72 bed care home



Yeadon Care Home

A new 45 apartment Extra Care development (we are acting as Care Consultants only)

CASE STUDIES



Church Crookham

The construction of a new 72 apartment, three/four storey Extra Care development for sale complete with communal facilities, landlord's areas, car parking and gardens.

Princes Risborough

A new 67 apartment Extra Care building

Pembroke Court

The construction of a new 4 storey 72 bed care home complete with communal facilities, landlord's areas, car parking, landscaped gardens and all other associated site work.

Sidcup

The construction of a new 60Nr bedroom care home and 47Nr assisted living apartments together with all communal facilities, landlord's areas and all site works, including the construction of sewers, external lighting paths and paved areas, roads, landscaping, drainage and services and all associated other site works.

Duneevan

The construction of a new 65 apartment, three/four storey Extra Care development for sale complete with communal facilities, landlord's areas, car parking and gardens.



THANK YOU